< COMPANY LETTERHEAD >

< NAME >

< COMPANY NAME >

< TITLE >

< ADDRESS >

< ADDRESS >

< DATE >

Dear < NAME or TITLE >;

Recently there have been changes to the ***AAPFCO definitions and testing for humic and fulvic acids\*.*** In order for the efforts of AAPFCO to be meaningful, there needs to be implementation of the official terms and standardized testing method for the purpose of clear and accurate labeling. I would ask for your leadership and help implementing these important changes in your local area to ensure accurate labeling of fertilizers and commercial products.

Without implementing the AAPFCO approved standardized testing, a Guaranteed Analysis for humic and fulvic acids on labels would be misleading, resulting in confusion for the consumer and no way to control fake and adulterated products.

As a Member of the Humic Products Trade Association (HPTA), we wholly endorse ***uniformity by consensus***. We also believe that the purpose of the HPTA, which is to advance the commercial uses of humic products through scientific and regulatory cooperation aligns very closely with that of the AAPFCO, to develop and promote uniform state regulation.

Please make this important issue a priority by implementing the appropriate regulatory changes at your state level, to ensure consistent interpretation and testing guidelines among all states and so eliminate misleading and duplicitous fertilizer labels for products containing humic and fulvic acids.

Thank you in advance,

< YOUR NAME >

< YOUR COMPANY>

< YOUR ADDRESS >

< YOUR ADDRESS>

< YOUR eMAIL / PHONE #)

\* T-64 Humic Acids, T-65 Humates, T-99 Humic Substances, T-100 Fulvic Fraction, BSC-6 Hydrophobic Fulvic Acids & JAOAC 97(3): 721-730